# "NetConnect transformed our software into a mobile solution - instantly"

- Sujith Komath, CTO - Ritzy Solutions

# NETCONVECT

### **RITZY SOLUTIONS**

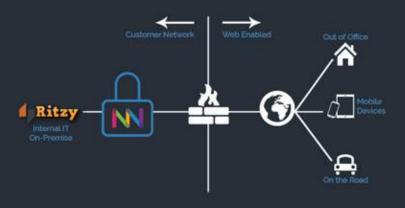
Ritzy is a widely used accounting software designed for freight forwarding companies. Ritzy faced an **increasing demand for a mobile solution** due to an ever growing customer base defined by multiple worldwide locations & staff constantly on the move. Being a client-server, windows-based software, Ritzy was not built for these new environments & needed to **mobilise their software without developing their own SaaS model**.



# A MOBILITY PROBLEM

- Ritzy users are required to give constant updates to customers regarding shipment status, payment information etc. As Ritzy is not a mobile solution, users are tethered to their desks & unable to perform their core duties if they are out of the office.
- Ritzy's customer base prefer their data to be stored on-premise within their own IT environment & are uncomfortable migrating all of their data to the cloud.
- Investing in local IT infrastructure proved to be too expensive in remote locations yet was necessary as Ritzy users required mobile access to operate efficiently from these remote locations.
- Ritzy wanted to develop a mobile version of their software. However, the financial cost, deployment & testing time required to develop such a model was cost prohibitive & so they turned to NetConnect...

# THE NETCONNECT SOLUTION



# **NETCONNECT BENEFITS**



## **INSTANTLY MOBILE**

Ritzy users can now give their customers time-sensitive, critical updates no matter where they are in the world as they are no longer tethered to their desk. NetConnect has enabled the **full Ritzy experience to their users from their device of choice** - without Ritzy developers having to re-write a single line of code!



#### **HIGHLY SECURE DATA**

Ritzy customers are now able to get the full benefits of total mobility without migrating to the Cloud or comprimising their data sovereignty. With NetConnect, data is never stored on a user's device meaning critical files & information never leaves the company's server. This enables remote access for Ritzy, simply & securely.



#### SEAMLESS EXPERIENCE

Accessing Ritzy through NetConnect is **just as** seamless as using the traditional Ritzy - with the added benefit of being able to do it from anywhere in the world, on any device. Ritzy found NetConnect quick & easy to deploy with users enrolled & mobile within minutes!



#### INTEGRATED SOLUTION

Ritzy can now white label NetConnect, offering it as an integrated solution with their Ritzy solution.

Ritzy has saved a significant amount of time & money by deploying NetConnect which has enabled them to expand into markets previously unattainable as they can now offer a secure mobility solution.